

**EDUCATIONAL FIRST STEPS  
APPROVED BUDGET  
FOR JUNE 2018-MAY 2019**

	<b>2018-2019 TOTAL</b>
<b>REVENUE</b>	
INDIVIDUALS	1,160,000
FOUNDATIONS	1,544,000
CORPORATIONS	181,000
DONOR ADVISED FUNDS	1,000,000
INVESTMENT INCOME	75,750
TRAININGS	10,040
OTHER FUNDRAISING	21,934
<b>TOTAL INCOME BUDGETED FOR 2018-2019</b>	<b>3,992,724</b>
 <b>RESTRICTED INCOME</b>	 (580,000)
 <b>TOTAL UNRESTRICTED INCOME</b>	 <b>3,412,724</b>
 <b>EXPENSES</b>	
SALARIES	2,180,904
PAYROLL TAXES	169,319
OTHER PERSONNEL COSTS	262,500
<b>TOTAL PERSONNEL EXPENSES</b>	<b>2,612,723</b>
 CONTRACT SERVICES	 9,500
PROFESSIONAL FEES	76,900
SUPPLIES	25,000
PROGRAM MATERIALS	311,940
LOCAL TRANSPORTATION	61,840
TRAVEL	3,250
EVENTS AND NETWORKING	159,000
TRAINING AND CHILD DEV. (ACADEMY)	221,160
FACILITY	51,600
DEPRECIATION	60,000
EQUIPMENT	10,000
TELEPHONE/COMMUNICATIONS	39,240
INSURANCE\TAXES\INTEREST	21,800
FORMAL COMMUNICATIONS	34,000
OTHER	12,525
<b>TOTAL OPERATING EXPENSES</b>	<b>1,097,755</b>
 <b>TOTAL OPERATING EXPENSES</b>	 <b>3,710,478</b>

<b>NET BUDGET UNRESTRICTED</b>		<b>(297,754)</b>
BRIDGE GRANT FROM DALLAS WOMEN'S FDN.		400,000
WEDGWOOD PROJECT-MILES GRANT		80,604
RAINWATER ENROLLMENT WITH TRS 4		130,663
RAINWATER WITH CCA		48,070
<b>TOTAL GRANT FUNDED RESTRICTED EXPENSES</b>	<b>Note 1</b>	<b>659,337</b>
<b>TOTAL EXPENSES</b>		<b>4,369,815</b>
<b>NET BUDGET-UNRESTRICTED AND RESTRICTED</b>	<b>Note 2</b>	<b>(377,091)</b>

**Notes**

**1** \$80,000 of Restricted Income was received in a prior fiscal year to be spent in 2018-2019

**2** Budget Deficit to be funded from Reserves Raised in Prior Fiscal Years