

**Hopecam, Inc.**  
**Profit & Loss Budget Overview**  
 July 2018 through June 2019

	TOTAL
	Jul '18 - Jun 19
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Fall Dinner</b>	
Fall Dinner Income	200,000.00
Fall Dinner Expense	-50,000.00
<b>Total Fall Dinner</b>	150,000.00
<b>5K</b>	
5K Income	50,000.00
5K Expense	-10,000.00
<b>Total 5K</b>	40,000.00
<b>Founder Speech &amp; Book</b>	
Founder Speech & Book Donations	60,000.00
Founder Speech & Book Expense	-5,000.00
<b>Total Founder Speech &amp; Book</b>	55,000.00
<b>RAAM 2017</b>	
RAAM Income	150,000.00
RAAM Expense	0.00
<b>Total RAAM</b>	150,000.00
<b>RAAM - Frank Fumich</b>	
RAAM Income	45,000.00
RAAM Expense	-5,000.00
<b>Total RAAM</b>	40,000.00
<b>Direct Public Support</b>	
Annual Giving	40,000.00
Corporate and Foundation Grants	80,000.00
In Kind Contributions	78,000.00
Third Party Events	13,500.00
Online and Indiv-Unrestricted	13,500.00
<b>Total Direct Public Support</b>	225,000.00
<b>Total Income</b>	<b>660,000.00</b>
<b>Expense</b>	
<b>Personnel Expenses</b>	
<b>Volunteer Coordinator</b>	
Salary	42,273.00
Bonus	2,114.00
Health Insurance	4,200.00

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Payroll Taxes	3,400.00
<b>Total Vol. Coordinator</b>	<b>51,987.00</b>
<b>Program Manager</b>	
Salary	64,272.00
Bonus	3,214.00
Health Insurance	9,500.00
Payroll Taxes	5,100.00
<b>Total Program Manager</b>	<b>82,086.00</b>
<b>Development Director</b>	
Salary	80,340.00
Bonus	4,017.00
Health Insurance	7,200.00
Payroll Taxes	6,200.00
<b>Total Development Director</b>	<b>97,757.00</b>
Workers Comp	1,000.00
<b>Total Personnel Expenses</b>	<b>232,830.00</b>
<b>Administrative</b>	
Consultant	5,000.00
Grant Support	7,500.00
Licenses and Taxes	1,000.00
Volunteer Appreciation	1,500.00
401k	1,000.00
Miscellaneous	1,500.00
Board Expense	500.00
Education and Training	1,000.00
Liability Insurance	2,000.00
Office Rent	18,000.00
Phone and Internet	5,000.00
Accounting	10,000.00
Copier	5,000.00
Office Furniture & Supplies	3,000.00
Employee Search	500.00
Credit Card Processing	5,000.00
Payroll Processing	3,000.00
<b>Total Administrative</b>	<b>70,500.00</b>
<b>Direct Program Costs</b>	
Tablets	25,000.00
Shipping	7,500.00
Internet Access	45,500.00

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Outreach and Marketing	15,000.00
Program Data Management	4,500.00
<b>Total Direct Program Costs</b>	<b>97,500.00</b>
<b>Fundraising</b>	
Website	500.00
Printing and Mailing	15,000.00
Donor Recognition/Thank You	4,000.00
Travel and Entertainment	1,000.00
Donor Outreach and Marketing	4,000.00
<b>Total Fundraising</b>	<b>24,500.00</b>
<b>Total Expense</b>	<b>425,330.00</b>
<b>Total Income</b>	<b>660,000.00</b>
<b>Net Income</b>	<b>234,670.00</b>
<b>Bank Account Balance (as of 8/8/18)</b>	<b>628,875.08</b>