

## 2020 Operating Budget

### EXPENSES

#### STAFF

Salaries	\$ 732,459
Benefit Stipend for FTE	\$ 54,850
Payroll Taxes	\$ 56,700
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	\$ 844,009

#### OPERATIONS

Utilities	\$ 36,500
Supplies	\$ 13,000
Printing Contract	\$ 6,000
Postage	\$ 1,000
IT	\$ 5,000
Bank/Paychex fees	\$ 4,000
Phone Allowance	\$ 3,840
Repairs/Maintenance/Security Systems	\$ 30,000
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	\$ 99,340

#### PROGRAM COSTS

Food Purchase from SAFB	\$ 40,000
Apricot Data System	\$ 12,000
Various Program Supplies	\$ 5,000
Main Site Client Assistance	\$ 8,000
Ogden Academy Client Assistance	\$ 1,500
Ogden Academy Outreach Events	\$ 2,000
FPC Gas Cards/Bus Passes/Supplies	\$ 5,000
Craft Supplies	\$ 2,000
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	\$ 75,500

#### FUNDRAISING

Golf Tournament	\$ 8,000
Luncheon	\$ 30,000
Grant Writer Contract	\$ 34,000
Online giving fees	\$ 700
Memberships (Chambers, SANCouncil)	\$ 1,000
Event registrations	\$ 2,500
CRM	\$ 1,000
Special Events Onsite hosting groups	\$ 1,000
Misc Expenses	\$ 500
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	\$ 78,700

#### MAJOR BUILDING REPAIR RESERVES

Misc	\$ 20,000
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#### PR/MARKETING

Marketing	\$ 30,000
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**AUDIT/BANK/ATTORNEY**

Audit	\$ 11,000
CPA - prepare 990	\$ 1,000
CPA - prepare 1099s	\$ 300
Attorney	\$ 5,000
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	\$ 17,300

<b>STAFF &amp; Board TRAINING</b>	\$ 7,000
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**STAFF AND VOLUNTEER APPRECIATION**

Volunteer Appreciation Event	\$ 2,500
Christmas Party (staff/board)	\$ 1,000
Staff Tenure Gifts	\$ 1,000
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	\$ 4,500

**MEETING EXPENSES**

Staff Meetings/Trainings Onsite	\$ 1,500
Board	\$ 1,300
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	\$ 2,800

**TRAVEL**

Mileage Reimbursement	\$ 1,000
Travel	\$ 3,000
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	\$ 4,000

**INSURANCE**

Officers	\$ 2,000
Volunteer	\$ 3,000
Workers Comp	\$ 3,000
Building	\$ 8,000
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	\$ 16,000

Total Cash Expenses	<b>\$ 1,199,149</b>
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MSW Intern In-KIND Expense/Revenue	\$ 228,211
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<b>TOTAL EXPENSES</b>	<b>\$ 1,427,360</b>
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**REVENUE**

Churches	\$ 316,000
City of San Antonio	\$ 30,000
United Way of Bexar County	\$ 112,500
Individual Contributions	\$ 100,000
Foundations/Grants	\$ 659,000
MSW Intern In-KIND Expense/Revenue	\$ 228,211

**TOTAL REVENUE**

**\$ 1,445,711**

SA Hope Center was approved for \$160,803 from the CARES Act PPP loan program. This amount was not added to budget as currently loan forgiveness is not granted and remains a debt at this time. SA Hope Center's financial team is working diligently to manage this loan and be approved for full loan-forgiveness. If approved, the PPP program revenue will replace lost event revenue due to a cancelled 2020 event.