

Alliance for a Healthier Generation
Statement of Activities - Non-GAAP
Fiscal Year Budget 2019

| | FY 19 Budget (Optimal Scenario) | | | FY 18 Projections | | | Variance |
|-------------------------------------|---------------------------------|------------------------|-------------------|-------------------|------------------------|-------------------|---------------------------------|
| | Unrestricted | Temporarily Restricted | Total | Unrestricted | Temporarily Restricted | Total | FY19 Budget vs FY18 Projections |
| Funding & Support | | | | | | | |
| Foundations & Grants | \$3,000,000 | \$7,325,151 | \$10,325,151 | \$4,674,467 | \$8,087,861 | \$12,762,328 | (\$2,437,177) |
| Corporate / Sponsorship | | 2,481,451 | 2,481,451 | 6,736 | 1,732,749 | 1,739,485 | \$741,966 |
| Individual | 157,000 | | 157,000 | 14,856 | 97,367 | 112,223 | \$44,777 |
| Government | | 951,889 | 951,889 | | 684,282 | 684,282 | \$267,607 |
| Contracts / Other Income / In Kind | 5,000 | 485,000 | 490,000 | 5,000 | 295,790 | 300,790 | \$189,210 |
| Subtotal | 3,162,000 | 11,243,491 | 14,405,491 | 4,701,059 | 10,898,049 | 15,599,108 | (1,193,617) |
| Total Funding & Support | 3,162,000 | 11,243,491 | 14,405,491 | 4,701,059 | 10,898,049 | 15,599,108 | (1,193,617) |
| Expenses | | | | | | | |
| Program | | | | | | | |
| Healthy Schools | 433,877 | 6,046,400 | 6,480,277 | 1,351,225 | 7,840,199 | 9,191,424 | (\$2,711,147) |
| (Recovered Indirect) | | 780,331 | 780,331 | | 1,050,009 | 1,050,009 | (\$269,678) |
| Healthy Out of School Time | 175,277 | 339,891 | 515,168 | 1,193,815 | 517,077 | 1,710,892 | (\$1,195,724) |
| (Recovered Indirect) | | 62,035 | 62,035 | | 212,746 | 212,746 | (\$150,711) |
| Business Innovation | 111,469 | 1,352,694 | 1,464,163 | 613,627 | 682,816 | 1,296,443 | \$167,720 |
| (Recovered Indirect) | | 176,309 | 176,309 | | 156,208 | 156,208 | \$20,101 |
| Healthier Generation Communities | 187,531 | 2,198,513 | 2,386,044 | | | | \$2,386,044 |
| (Recovered Indirect) | | 287,318 | 287,318 | | | | \$287,318 |
| Total Program | 908,154 | 11,243,491 | 12,151,645 | 3,158,668 | 10,459,054 | 13,617,722 | (1,466,077) |
| Other Supporting Services | | | | | | | |
| Management General & Administration | 1,397,977 | | 1,397,977 | 1,125,517 | | 1,125,517 | \$272,460 |
| Development | 855,869 | | 855,869 | 416,874 | 438,995 | 855,869 | (\$0) |
| Total Supporting Services | 2,253,846 | | 2,253,846 | 1,542,391 | 438,995 | 1,981,386 | 272,460 |
| Total Expenses | 3,162,000 | 11,243,491 | 14,405,491 | 4,701,059 | 10,898,049 | 15,599,108 | (1,193,617) |

Alliance for a Healthier Generation
Statement of Functional Expenses - Non-GAAP
FY19 Budget (Optimal Scenario)

| | MG&A | | | | | | | | | | | | |
|--|------------------|----------------|---------------------|----------------------------------|-------------------|----------------------------|-------------------|----------------|----------------|--------------------|----------------------|------------------|-------------------|
| | Schools | HOST | Business Innovation | Healthier Generation Communities | Evaluation & Data | Marketing & Communications | Total Program | Development | Technology | General Management | Talent & Development | MG&A Total | Grand Total |
| Funding & Support | | | | | | | | | | | | | |
| Foundations & Grants | 4,661,969 | 257,086 | 1,265,888 | 2,048,362 | - | - | 8,233,306 | 693,869 | 503,272 | 643,069 | 251,636 | 1,397,977 | 10,325,152 |
| Corporate | 1,881,451 | - | - | 600,000 | - | - | 2,481,451 | - | - | - | - | - | 2,481,451 |
| Individual | - | - | - | - | - | - | - | 157,000 | - | - | - | - | 157,000 |
| Government | 367,188 | 320,117 | 264,584 | - | - | - | 951,889 | - | - | - | - | - | 951,889 |
| Fee for Service/Licensing Fees | 350,000 | - | 110,000 | 25,000 | - | - | 485,000 | 5,000 | - | - | - | - | 490,000 |
| Total Funding & Support | 7,260,607 | 577,203 | 1,640,472 | 2,673,362 | - | - | 12,151,645 | 855,869 | 503,272 | 643,069 | 251,636 | 1,397,977 | 14,405,491 |
| Expense | | | | | | | | | | | | | |
| Salary | 3,114,134 | 278,731 | 959,184 | 1,354,196 | 427,269 | 939,151 | 7,072,667 | 592,848 | 275,401 | 280,425 | 161,797 | 717,623 | 8,383,139 |
| Fringe Benefit | 1,067,545 | 93,103 | 320,384 | 469,045 | 141,532 | 310,727 | 2,402,337 | 207,935 | 91,034 | 92,601 | 53,369 | 237,003 | 2,847,276 |
| Total Personnel | 4,181,679 | 371,834 | 1,279,568 | 1,823,241 | 568,801 | 1,249,878 | 9,475,005 | 800,783 | 366,435 | 373,025 | 215,166 | 954,626 | 11,230,415 |
| Travel | 380,523 | 32,266 | 80,390 | 125,223 | 9,100 | 40,045 | 667,546 | 16,641 | 7,141 | 13,688 | 6,989 | 27,818 | 712,005 |
| Conference & Meetings | 273,011 | 12,410 | 13,560 | 44,306 | 1,783 | 9,061 | 354,131 | 3,213 | 1,105 | 8,513 | 1,165 | 10,783 | 368,126 |
| Occupancy | 125,531 | 4,502 | 13,288 | 20,585 | 6,506 | 14,498 | 184,910 | 6,317 | 3,277 | 39,638 | 2,592 | 45,507 | 236,734 |
| Telephone | 31,947 | 2,886 | 9,187 | 13,367 | 3,209 | 7,807 | 68,401 | 3,976 | 6,215 | 3,937 | 1,265 | 11,416 | 83,793 |
| Computer Hardware & Software | 103,630 | 577 | 656 | 1,604 | 267 | 279 | 107,014 | - | 65,282 | 25,987 | 4,185 | 95,454 | 202,468 |
| Supplies | 8,713 | 231 | 1,148 | 1,871 | 558 | 79 | 12,521 | 431 | 95 | 984 | 79 | 1,158 | 14,110 |
| Printing | 11,617 | 693 | 164 | 2,673 | - | 2,509 | 17,656 | 195 | - | 15 | 110 | 125 | 17,975 |
| Postage & Shipping | 5,082 | 404 | 328 | 1,337 | 178 | 139 | 7,469 | 683 | 114 | 6,672 | 218 | 7,004 | 15,155 |
| Subscriptions | - | 58 | 6,398 | 3,475 | 24,688 | 5,158 | 39,777 | 3,101 | 192 | - | 111 | 302 | 43,180 |
| Professional Fees | 421,722 | 15,873 | 4,265 | 109,486 | 215,173 | 95,181 | 861,701 | 18,271 | 1,224 | 75,640 | 16,185 | 93,049 | 973,020 |
| Awards & Stipends | 133,007 | 23,967 | - | 28,184 | - | 836 | 185,995 | - | - | - | - | - | 185,995 |
| Other Expense | 9,372 | 519 | 328 | 6,951 | 357 | 558 | 18,085 | 2,259 | 166 | 26,789 | 3,572 | 30,527 | 50,871 |
| In Kind | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Depreciation | 71,102 | 5,932 | 17,930 | 27,765 | 11,197 | 17,513 | 151,439 | - | 52,027 | 68,181 | - | 120,208 | 271,647 |
| Total Expense | 5,756,936 | 472,152 | 1,427,211 | 2,210,069 | 841,258 | 1,444,020 | 12,151,645 | 855,869 | 503,272 | 643,069 | 251,636 | 1,397,977 | 14,405,491 |
| Eval & Data / Marketing & Comms Direct Charge | 1,503,672 | 105,051 | 213,261 | 463,294 | (841,258) | (1,444,020) | - | - | - | - | - | - | - |
| Total Program excluding MG&A Indirect | 7,260,608 | 577,203 | 1,640,472 | 2,673,362 | - | - | 12,151,645 | 855,869 | 503,272 | 643,069 | 251,636 | 1,397,977 | 14,405,491 |