

FY19 Budget

CASH Basis

	FY17 Actual (consolidated)	FY18 Budget (consolidated)	FY18 Actual	FY19 Budget (consolidated)	FY19 Amounts as % of FY19 Total	Delta - FY19 Budget vs. FY18 to date		Comments
						\$	%	
Revenue								
individual contributions	\$ 157,833	\$ 255,000	\$ 206,404	\$ 170,000	7%	\$ (36,404)	-18%	FY18 comment: Had anticipated funds here targeted to assist with SP #1 that did not come to fruition
corporate or org contributions	\$ 843,227	\$ 925,000	\$ 849,869	\$ 925,000	39%	\$ 75,131	9%	FY18: Team of proposal writers working on regional proposal/grant writing ("Team CFG"). FY18: higher revenue number reflected potential revenue for SP #1 (130k) that was either not secured or the timing is pushed out
foundation contributions	\$ 362,035	\$ 715,000	\$ 413,267	\$ 565,000	24%	\$ 151,733	37%	FY19 comment: Number reflects timing adjustment of NASA drawdowns and additional (CDBG / Travis County) funding secured in 2018
government gts / contracts	\$ 445,500	\$ 240,000	\$ 413,000	\$ 265,000	11%	\$ (148,000)	-36%	
special event	\$ 234,033	\$ 300,000	\$ 238,523	\$ 315,000	13%	\$ 76,477	32%	FY18/19 comment: HQ/HTX Events should remain relatively stable. NTX Event potentially in FY19.
earned income	\$ 133,988	\$ 122,000	\$ 163,145	\$ 130,000	5%	\$ (33,145)	-20%	FY18/19 comment: Cannot expect that camp will sell out, but we have adjusted expectations for FY19
interest income	\$ 8,225	\$ 3,000	\$ 11,397	\$ 3,000	0%	\$ (8,397)	-74%	FY18/19: Conservative estimate.
Revenue	\$ 2,184,841	\$ 2,560,000	\$ 2,295,605	\$ 2,373,000	100%	\$ 77,395	3%	FY19 comment: We presume revenue expectations to level out to previous years' yields.
Expenses								
equipment	\$ 5,592	\$ 5,000	\$ 4,061	\$ 5,000	0%	\$ (939)	-23%	
events and meetings	\$ 94,202	\$ 89,000	\$ 120,821	\$ 101,000	4%	\$ 19,821	16%	FY18: JW Marriott room rental increase. FY19 Reflects 3 events: ATX, HTX, NTX.
fees	\$ 15,821	\$ 13,596	\$ 15,789	\$ 14,500	1%	\$ 1,289	8%	
IT infrastructure	\$ 17,311	\$ 19,409	\$ 21,414	\$ 18,500	1%	\$ 2,914	14%	FY19: As older computers are phased out, maintenance cost should decrease
insurance	\$ 11,387	\$ 13,966	\$ 12,176	\$ 12,500	1%	\$ (324)	-3%	
occupancy	\$ 97,121	\$ 87,062	\$ 91,889	\$ 90,000	4%	\$ 1,889	2%	
office supplies	\$ 13,408	\$ 18,000	\$ 15,252	\$ 16,000	1%	\$ (748)	-5%	
postage and mailings	\$ 10,951	\$ 9,500	\$ 7,687	\$ 12,000	1%	\$ (4,313)	-56%	FY19: Mailing lists will continue to grow; had 2 extra mailings in 2018
printing/photocopies	\$ 36,230	\$ 27,600	\$ 45,740	\$ 43,000	2%	\$ 2,740	6%	FY19: Marketing/print plan likely similar to 2018 actual.
professional fees/consultants	\$ 80,690	\$ 162,900	\$ 193,487	\$ 124,580	5%	\$ 68,907	36%	FY19: Team of proposal writers ("Team CFG") and development consultants in new locations comprehended here (was in SP costs in 2018)
STEM supplies & mats	\$ 203,749	\$ 200,000	\$ 287,163	\$ 250,000	11%	\$ 37,163	13%	FY19: Program team will have better awareness of spend on supplies and materials; more in-kind donors will be approached to offset costs
STEM Summer Travel Oversight/Shipping		\$ 45,500	\$ 72,353	\$ 45,000	2%	\$ 27,353	38%	FY19: When possible, local STEM CREW will be leveraged instead of sending all teams as travel teams
staff	\$ 1,352,941	\$ 1,819,399	\$ 1,584,465	\$ 1,520,000	67%	\$ 64,465	4%	
subscriptions & dues	\$ 4,742	\$ 5,800	\$ 5,934	\$ 5,800	0%	\$ 134	2%	
telecom	\$ 15,294	\$ 20,640	\$ 12,404	\$ 14,000	1%	\$ (1,596)	-13%	
Expenses	\$ 1,959,438	\$ 2,537,372	\$ 2,490,634	\$ 2,271,880	100%	\$ 218,754	9%	
Income/(Loss)	\$ 225,403	\$ 22,628	\$ (195,029)	\$ 101,120				

CTX.HTX.NTX.SP

	Total	HQ	HTX	NTX	
FY19 Breakdown - Revenue					
Revenue					
individual contributions	\$ 170,000	\$ 135,000	\$ 20,000	\$ 15,000	
corporate or org contributions	\$ 925,000	\$ 645,000	\$ 155,000	\$ 125,000	
foundation contributions	\$ 565,000	\$ 350,000	\$ 115,000	\$ 100,000	
government gts / contracts	\$ 265,000	\$ 150,000	\$ 55,000	\$ 60,000	
special event	\$ 315,000	\$ 205,000	\$ 90,000	\$ 20,000	
earned income	\$ 130,000	\$ 108,000	\$ 22,000	\$ -	
interest income	\$ 3,000	\$ 3,000	\$ -	\$ -	
FY18 Revenue	\$ 2,373,000	\$ 1,596,000	\$ 457,000	\$ 320,000	
Expenses					
equipment	\$ 5,000	\$ 4,000	\$ 500	\$ 500	
events and meetings	\$ 101,000	\$ 76,000	\$ 25,000	\$ -	
fees	\$ 14,500	\$ 10,000	\$ 3,000	\$ 1,500	
IT infrastructure	\$ 18,500	\$ 13,500	\$ 3,500	\$ 1,500	
insurance	\$ 12,500	\$ 8,500	\$ 2,500	\$ 1,500	
occupancy	\$ 90,000	\$ 45,000	\$ 25,000	\$ 20,000	
office supplies	\$ 16,000	\$ 13,000	\$ 2,000	\$ 1,000	
postage and mailings	\$ 12,000	\$ 10,150	\$ 1,000	\$ 850	
printing/photocopies	\$ 43,000	\$ 30,000	\$ 7,000	\$ 6,000	
	\$ 124,580	\$ 95,000	\$ 13,580	\$ 16,000	
professional fees/consultants	\$ 250,000	\$ 200,000	\$ 30,000	\$ 20,000	
STEM supplies & mats	\$ 45,000	\$ 45,000	\$ -	\$ -	
STEM Summer Travel Oversight/Shipping	\$ 1,520,000	\$ 1,100,000	\$ 220,000	\$ 200,000	
staff	\$ 5,800	\$ 4,000	\$ 1,000	\$ 800	
subscriptions & dues	\$ 14,000	\$ 12,000	\$ 1,000	\$ 1,000	
telecom	\$ 14,000	\$ 12,000	\$ 1,000	\$ 1,000	
FY19 Expenses	\$ 2,271,880	\$ 1,666,150	\$ 335,080	\$ 270,650	
FY19 Income/(Loss)	\$ 101,120	\$ (70,150)	\$ 121,920	\$ 49,350	

FY19 comment: Team of proposal writers ('Team CFG') and development consultants in new locations comprehended here (was in SP costs in 2018)