

Starlight Children's Foundation 2019 Budget

REVENUE

| | | |
|----------------------------------|-----------|------------------|
| Individuals | 300,000 | |
| Major Gifts | 200,000 | |
| Matching | 25,000 | |
| Workplace Giving | 100,000 | |
| Foundations/grants | 120,000 | |
| Groups & Organizations | 250,000 | |
| Corporate | 7,487,000 | |
| Corporate Other | 25,000 | |
| Total Contributed Revenue | | <u>8,507,000</u> |

| | | |
|--------------------------------|---------|----------------|
| Interest & Gains | 100,000 | |
| Hospital sponsored fun centers | 350,000 | |
| Total Earned Revenues | | <u>450,000</u> |

| | | |
|---------------------------------------|-----------|------------------|
| Gifts-in-kind - professional services | 400,000 | |
| Gifts-in-kind - materials - program | 4,950,000 | |
| TOTAL GIFT IN KIND REVENUE | | <u>5,350,000</u> |

Less: GIK EXPENSE

| | | |
|---------------------------------------|-------------|--------------------|
| Gifts-in-kind - professional services | (400,000) | |
| Gifts-in-kind - program materials | (4,950,000) | |
| TOTAL GIK EXPENSE | | <u>(5,350,000)</u> |
| Total GIK Revenue, Net | | - |

TOTAL REVENUE 8,957,000

Less: Program Materials Cost (5,840,878)

Net Revenue - Cash 3,116,122

EXPENSES

| | | |
|---|-----------|------------------|
| Personnel | 3,151,804 | |
| Professional services | 700,126 | |
| Office Expenses | 84,870 | |
| Facilities/Depreciation | 211,689 | |
| Travel/Conferences | 255,936 | |
| Other Expenses | 224,895 | |
| Total Expenses other than hard costs | | <u>4,629,320</u> |

CHANGE IN NET ASSETS (1,513,198)