

**McNay Art Museum
FY20 Approved Budget**

	<u>Approved Operations Budget</u>	<u>Approved Exhibition Budget</u>	<u>Total Operations + Exhibitions</u>	
REVENUES, GAINS, AND OTHER SUPPORT				
Contributions - Lawson Trust	\$ 627,360	\$ -	\$	627,360
Contributions - Other	\$ 1,180,082	\$ 784,232	\$	2,027,654
Membership	\$ 875,250	\$ -	\$	811,910
Fundraising Special Events, Net	\$ 441,550	\$ -	\$	441,550
Interest and Dividends	\$ 3,786	\$ -	\$	3,786
Oil royalties, net	\$ 110,426	\$ -	\$	110,426
Rental Income	\$ 338,750	\$ -	\$	338,750
Museum store	\$ 282,525	\$ -	\$	282,525
Educational program revenue	\$ 78,740	\$ -	\$	78,740
Admission fees	\$ 195,000	\$ 252,000	\$	447,000
Photography	\$ 39,675	\$ -	\$	39,675
Miscellaneous	\$ 2,000	\$ -	\$	2,000
Investment draw and cash transfers	\$ 2,082,894	\$ -	\$	2,082,894
Net Assets released from restrictions	\$ 495,558	\$ 827,323	\$	1,322,881
TOTAL REVENUES, GAINS, AND OTHER SUPPORT	\$ 6,753,596	\$ 1,863,555	\$	8,617,151
EXPENDITURES				
Salaries and Wages	\$ 3,565,210	\$ 206,454	\$	3,771,664
Payroll Taxes	\$ 292,910	\$ 17,270	\$	310,179
Employee Benefits	\$ 814,661	\$ 40,886	\$	855,547
Allocation of Security Personnel to Exhibitions	\$ (97,600)	\$ -	\$	(97,600)
Legal and Professional Fees	\$ 145,180	\$ -	\$	145,180
Distinguished Lecture Series	\$ 15,400	\$ -	\$	15,400
Supplies	\$ 110,048	\$ -	\$	110,048
Telephone and Internet	\$ 40,978	\$ -	\$	40,978
Postage and Freight	\$ 31,992	\$ -	\$	31,992
Utilities	\$ 336,510	\$ -	\$	336,510
Maintenance, repairs and rentals	\$ 503,209	\$ -	\$	503,209
Printing and Publication	\$ 95,934	\$ -	\$	95,934
Advertising and Marketing	\$ 81,275	\$ -	\$	81,275
Travel and Entertainment	\$ 71,570	\$ -	\$	71,570
Conferences, Seminars and Meetings	\$ 42,865	\$ -	\$	42,865
Membership recognition and events	\$ 22,500	\$ -	\$	22,500
Licenses, dues and subscriptions	\$ 43,157	\$ -	\$	43,157
Insurance	\$ 282,808	\$ -	\$	282,808
Maintenance of collection	\$ 40,000	\$ -	\$	40,000
Public Events and audio tours	\$ 91,232	\$ -	\$	91,232
Cost of Sales - Museum Store	\$ 138,400	\$ -	\$	138,400
Other Expenditures	\$ 60,065	\$ -	\$	60,065
Exhibitions	\$ -	\$ 1,539,036	\$	1,539,036
TOTAL EXPENDITURES	\$ 6,728,304	\$ 1,803,646	\$	8,531,951
Capital Expenditures	\$ 85,200	\$ -	\$	85,200
Total Expenses w/Capital	\$ 6,813,504	\$ 1,803,646	\$	8,617,151
NET SURPLUS/(DEFICIT)	\$ (59,909)	\$ 59,908	\$	(0)