



San Antonio Area Foundation
Where Giving and Community Connect

Your Legacy

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PHILANTHROPIC COLLABORATION NEARLY TRIPLES SANTIKOS GIFT

Community collaboration is important to the San Antonio Area Foundation. It is a vital way to maximize economic support to better meet the needs of our growing population. This synergy will not take place, however, without the generosity of our donors.

In August, an Area Foundation donor created that synergy by providing vital funding to seven nonprofits. The seven were semifinalists for \$3 million in capital naming rights grants. Harvey E. Najim, understanding the vast need in our community, used his donor-advised fund to grant \$4,050,000 to the eight nonprofits, who thought their opportunity for funding had ended.

“I asked the Area Foundation for applicants to their grant process who represented unmet needs for children and youth in our community,” said Najim. “I wanted to take strong business practices and apply them to philanthropy by identifying how my fund could collaboratively magnify the impact made,” he added.

In addition, Valero Energy Foundation provided an additional \$2 million gift to another nonprofit on the list. As a result, instead of only a handful of nonprofits receiving a total of \$3 million, a total of 14 nonprofits received nearly \$9 million in funding for capital projects.

“We’ve created an intentional strategy to inform our fund advisors like Harvey of unmet needs and how they can magnify their giving,” said Rebecca “Becca” Brune, president and chief operating officer for the San Antonio Area Foundation. “The strategic effort to share our knowledge of the nonprofit ecosystem resulted in our original \$3 million in capital funding being nearly tripled by Harvey Najim and the Valero Energy Foundation,” Brune added.

For a full list of recipients and projects, visit the News section of saafdn.org/news. If you’d like to learn more about community collaborative opportunities, contact your relationship manager.